



## Solution For CREDIT BUREAU'S Consultation, Development, And Implementaion Needs

EAS Integrator Inc, based out in USA wanted to build a solution that would integrate the newly launched cloud systems from SAP called SAP Cloud for Financials.

### NEEDS

A modern, cloud-based platform capable of handling sensitive material. An outsourced development team to consult, plan, build and implement a custom-built financial services application. A team that could understand the intricacies of the financial services industry without spending precious time on research. Continued support for further customization and updating. A development team to produce a solution within the given budget and timeframe.

### ACTIONS

Bowman contacted CEPTES to solve his consultation, development and implementation needs. CEPTES recommended the application to be built on the Force.com platform.

### RESULTS

"I think Force.com, with their cloud-based and highly-secure platform, was the right recommendation from CEPTES. I believe it's the way of the future for such developments," said Bowman. Force.com is a way for businesses to build powerful enterprise apps using clicks or code with robust, out-of-the-box security controls.

CEPTES is a team of expert developers, born out of a desire to build innovative and integrative software solutions. CEPTES prides themselves on being more than just coders; they're a team of problem-solvers who will tackle any size project, offering detailed solutions resulting in business enhancements.



"On that call, I told CEPTES, 'If you can put together a Proof of Concept in 1 week, I'll go with you.' There were a few competitors I was looking into, but CEPTES provided me with the right solution in under a week -- They delivered each time."

The project was completed on time and on budget. Due to the success of this initial project, Bowman reached out again to CEPTES for an encryption solution.

"CEPTES explained to me exactly what their product, Encryptik, was, and how it performed. Since they were very involved with my system from the start, they knew exactly what I needed."

Encryptik is a native encryption solution requiring no infrastructure and minimal setup and implementation. It seamlessly backs up your Force.com system data as well as ensures your existing data is encrypted. No matter the breadth of project scope or the expertise involved, CEPTES is the team to get it done, on time and on budget. They have over 100 years of combined experience integrating, developing, consulting and supporting software services.

"In my experience, you want a reliable, knowledgeable team. I was always amazed by CEPTES in regards to non-Force.com issues. If I ask them questions about software or business, CEPTES always provides an answer."

If the pain points in this case study sound similar, request a call with a CEPTES expert today and take the first step to finding your premier development and support team.

## About CEPTES

CEPTES established as an IT service provider, recognized globally as Technological Experts. With offices in US and New Zealand spanning for few years, the customer retention rate stands at a whopping rate of 99% for customers from various parts of the globe. Most of our clients enjoy long standing relation with us engaging for subsequent and multiple projects.

We help businesses grow with Salesforce.com products and technology. Starting our journey in the year 2010, we provide top-notch quality services, as a Salesforce partner with a particular focus on Lightning-ready AppExchange development, building enterprise solutions, and third-party integration.

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